

BARTON ASSOCIATES

The Locum Tenens Experts



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THE LOCUM TENENS EXPERTS

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Barton Associates is a leading national locum tenens physician and nurse practitioner staffing firm.

- Founded in 2001, Barton Associates has over 15 years of experience in the locum tenens staffing market
- Barton Associates is headquartered in Massachusetts, with additional offices in Connecticut, Florida, Texas, Arizona and Las Vegas, NV. (with more offices on the horizon)
- Barton Associates has an experienced team of over 300 recruiters, account managers, and other healthcare staffing professionals
- Barton Associates focuses exclusively on locum tenens staffing and recruiting
- Barton Associates is active across the United States

What is locum tenens staffing?

- The term *locum tenens* is Latin for “holding one’s place” and represents the temporary physician staffing industry
- Barton Associates recruits and assigns physicians to temporary assignments (short and long term) at medical facilities and practices across the country in a wide variety of practice areas
- Locum tenens assignments can range from just a few shifts to up to a year or more
- Locum tenens physicians are independent contractors – free to work when and where they choose

Why do facilities and practices use locum tenens physicians?

- There is a critical shortage of physicians throughout in the U.S.
- Facilities and practices across the country are feeling the effects of this shortage
- Locum tenens staffing is a cost effective way for such facilities and practices to:
 - Optimize patient access
 - Ensure continuity of care
 - Maximize revenue generation
- Locum tenens staffing gives facilities and practices the flexibility they need to run their business.

- **The use of locums is a widespread and established practice.**
 - An estimated 85% of facilities used one or more locums as of 2017
- **Locum tenens physicians are in demand.**
 - Locum tenens usage increased an estimated 18% from 2017 to 2018.
- **Locum tenens providers are respected and well-received by facilities.**
 - An estimated 70% of facility managers rate the skill level of locums as Good or Excellent.
- **Facilities view locum tenens staffing as a cost-effective, valuable solution.**
 - An estimated 80% of facilities view locum tenens staffing as worth the cost.

Physicians taking advantage of locum tenens work are commonly:

- Seeking their first post-training position
- Filling the gap between residency and fellowship
- Seeking to augment income from a permanent position
- Full time locum tenens physicians

Anesthesia is among Barton's core practice areas. Our Anesthesia team consists of over 50 locum tenens staffing experts. With an average of 30 open positions daily, there is never a shortage of assignments for providers to take on.

WHY CHOOSE BARTON ASSOCIATES?



EARN HIGHLY-COMPETITIVE COMPENSATION. Locum tenens opportunities through Barton Associates offer highly competitive compensation and are a great way to pay down student loan debt.



SEE THE COUNTRY. Locum tenens opportunities through Barton Associates are an exciting way to explore the country. Travel costs related to your assignment (such as airfare, hotel, and car rental) are covered.



BE INDEPENDENT. Locum tenens assignments allow you to escape the office politics, bureaucratic headaches, and immobility of a traditional position—so you can focus on your career and providing high-quality patient care.

WHY CHOOSE BARTON ASSOCIATES?



GAIN VALUABLE EXPERIENCE. Explore new locations and practice settings without committing to a permanent position, sharpen your skills, build a powerful CV, and lay the foundation for a successful career.



WORK WHERE AND WHEN YOU CHOOSE. Barton Associates has opportunities available in a wide variety of practice areas across the U.S. ranging from a few shifts to a year or more.



NEW LICENSE ASSISTANCE. Barton Associates can pay new state licensing fees for you and assign a licensing expert to help you navigate the process—opening the door to new opportunities across the U.S.

WHY CHOOSE BARTON ASSOCIATES?



MALPRACTICE INSURANCE PROVIDED. Barton Associates provides 'A' rated malpractice insurance for all of its locum tenens physicians on assignment, free of charge.



COMPREHENSIVE SUPPORT. Throughout the process, you'll receive industry leading support from a team of recruiters, account managers, licensing and credentialing coordinators, travel coordinators, and others with one goal—to make the process as fast, easy, and efficient as possible.

- **Be wary of signing up on locum tenens job board sites.**
 - Your information may be disseminated to multiple parties resulting in a flood of calls and emails about opportunities that do not match your goals
 - Barton Associates never shares your information with third-parties

- **Enroll in FCVS.**
 - Doing so makes it much easier to get new licenses
 - Barton Associates has an experienced credentialing team to help you with FCVS related issues
 - 48 States accept FCVS

- **Be organized.**
 - Keeping your records organized and accessible is crucial and allows you to react quickly when a great opportunity arises

- **References**

- You'll need good, recent references from people you've worked for and with in order to do locum tenens work
- Generally, you'll need 3 references from people you've worked *with*, and 3 references from people you've worked *for*

- **Be proactive.**

- Coordinating a locum tenens assignment takes time. Give your recruiter as much lead time as possible and remember, it takes time to negotiate the details of an assignment, obtain new licenses, get credentialed.
- A 3 – 6 month lead time is advisable

Check us out online at www.bartonassociates.com

- Learn more about locum tenens staffing through Barton
- View jobs currently available
- View testimonials
- Sign up for Job Alerts via email

You're in demand – and Barton Associates is well positioned to help you capitalize on that demand.

Interested in learning more?

- Please reach out to **Ryan Weisheit** to learn more about how we can help you take advantage of great locum tenens opportunities through Barton Associates.
 - **561.277.5556**
 - **Rweisheit@bartonassociates.com**
 - **www.bartonassociates.com**